



Server Nexus, LLC

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The Honorable Mary A. McLaughlin
United States District Court
for the Eastern District of Pennsylvania
U.S. Courthouse
601 Market Street, Room #13614
Philadelphia, PA 19106-1723

Dear Judge McLaughlin

My name is Alejandro Otero. I am an immigrant that came to this country to study and decided to stay after I finished Graduate school. I am now an Entrepreneur and have a company in the Chicago land area dealing with server and networking hardware for nearly 10 years but have been in the Technology field for 13 years. I am married and have 3 children, 2 boys and one daughter.

In my business dealings I had the pleasure to meet Andrew Mogilyansky. I met him in May of 2002 right after I started my business. Since the time I met him I recognized him as an extremely hard working and vastly intelligent person. He had all the character and equanimity attitudes that made him into the successful person he has become. In our numerous conversations I don't remember ever hearing him curse or criticize anybody. He was not that kind of person, he never delved in the mundane and obvious and that made him into this great person he is. I had always admired his good nature and easygoing attitude. It was always good doing business with him. Even though he lived in PA we had the time at least once a year to personally meet either on a overnight layover stop in Chicago on his way to his house in PA or me coming to visit him and his wife in PA.

He was the kind of person that I will call and ask for advice in the face of adversity. He was always polite and always followed up with me when I needed his unbiased opinion. He had that gift that very few of us have, the gift of listening to you and to give you ideas and suggestions on pretty much any issue, personal or business. In fact back on October of 2008 facing a terrible decline in sales and seeing myself spinning my wheels in my business trying to keep the business afloat, I called Andrew. I didn't call my parents, siblings or lifelong friends. I called Andrew Mogilyansky for help. He told me that he would accommodate me in any of his businesses if I needed to. He offered me a place to stay and a car while working for him. I was so moved and encouraged by that that show of help the sole idea of having a safety net like that gave me the strength to pull forward in my own business and overcome the obstacles that I had. Now I am back in the saddle running my business moving forward.

I know he had poured a lot of his time helping others to come out of hardship and that's what makes Andrew Mogilyansky a beautiful human being.

Thank you very much for taking of your time to read these lines and I hope that this will help you consider Andrew's, and with him, his 3 children's and wife's future.

Yours Respectfully


Alejandro Otero